



VIEWRAIL

Modern Stairs + Railing
Building Professionals
Success Guide



Rise above functional stairs. **Create a focal point.**

Let's cut to the chase: our product will help you sell yours. *Viewrail FLIGHT* commands attention in any room, leaving your customers with one more thing to remember about why your unit stands out above all the rest.

A Winning Platform

You want elegant solutions for the well-known challenges of townhome stairs. We understand and deliver. Through the use of multiple configurations and platforms, our team can creatively turn that beast into a beauty.

Creating Value

We want to create value for you, so you can create value for your customers. We believe this starts with really listening to your needs, then comes to life through responsive domestic manufacturing and efficient installation.







Save Time

Anyone who has been around a steel stair or railing job that is fabricated on site knows that this process is incredibly messy, time consuming, and expensive. The *Viewrail FLIGHT* stair system has been designed to create an amazing modern look without all of the negatives of fab-on-site.

An experienced crew can install one story of *FLIGHT* in as little as one day, keeping your job site running smoothly. No dodging welders for weeks!

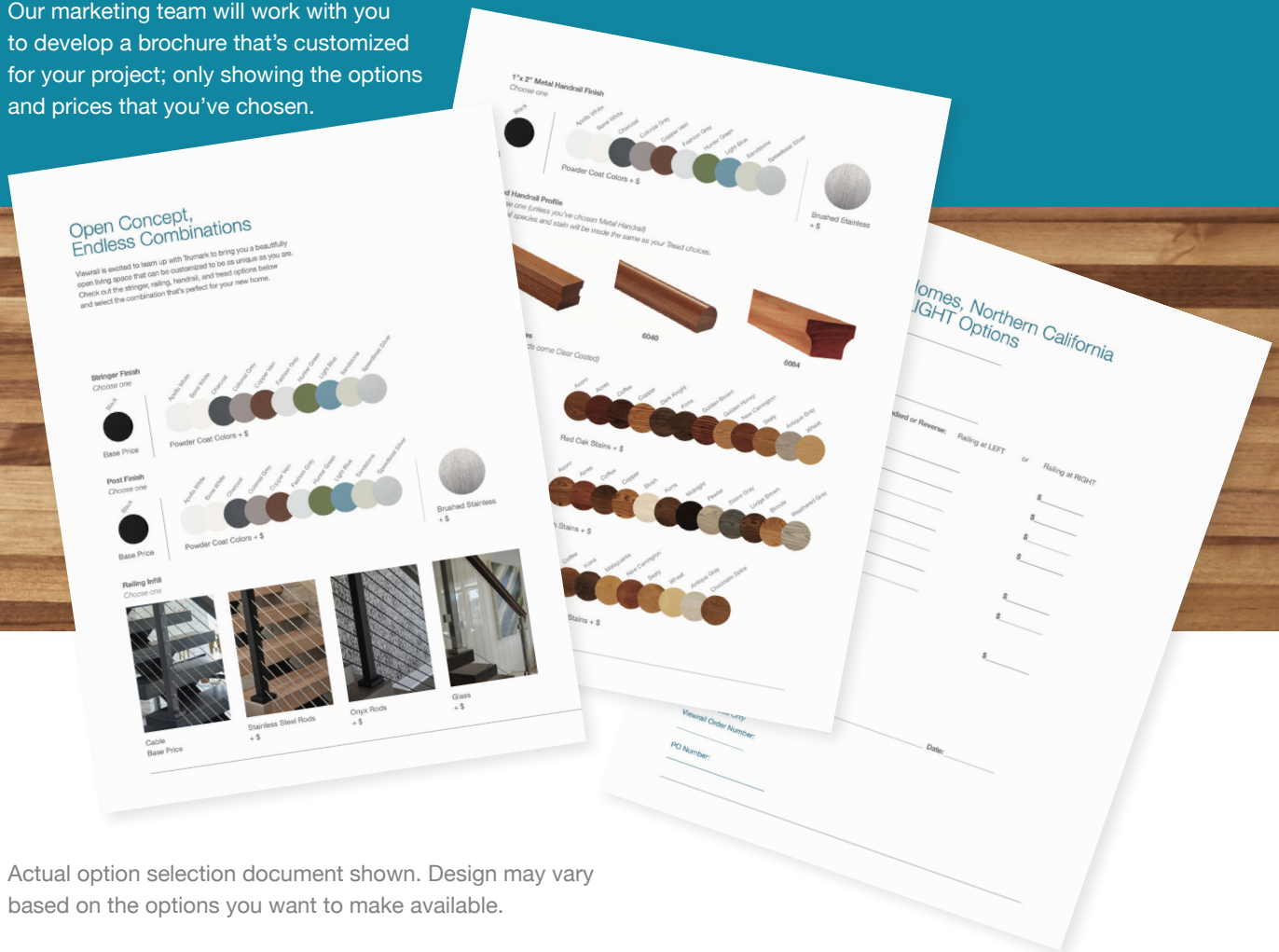
Save Money

Our quotes regularly come in lower than fab-on-site shops, and the reason is no secret: efficiency. Utilizing automation and other smart manufacturing techniques, our Goshen, Indiana facilities can engineer and create standard or custom parts at blazing speeds while holding stringent tolerances.

Making a beautifully elegant product that is efficient to produce as well as install is the key to success: ours and yours.

Presenting options: easy for customers, easy for you.

Our marketing team will work with you to develop a brochure that's customized for your project; only showing the options and prices that you've chosen.



Actual option selection document shown. Design may vary based on the options you want to make available.

Here are some of our most popular options.



Glass Infill



Onyx Rods Infill



Stainless Rods Infill



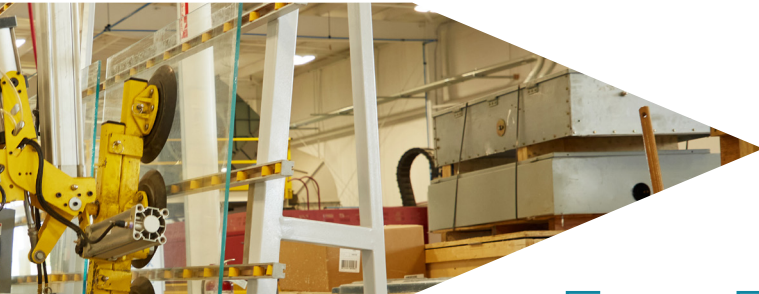
Powder Coat Colors



Wood Stains [shown on Ash]



Photos from our Goshen, Indiana production and engineering facilities.



Fast. Flexible. Domestic. **We make it all.**

From wood to aluminum to stainless steel, we produce all of the major components ourselves. We even have our own glass production facility where we shape and temper our own glass panels.

Being responsible for all of the manufacturing allows us to tightly control the flow of production so we can make your project right and on time.

Here's our plan: **Your success.**

Through the entire process, we'll partner with you to make this job a big win. Here's how we'll do it.

Pre-Construction Design

Our engineering team will work with your team to design a system that is perfect for your layout. We'll draw it up and submit it for your review and approval.

Site Measurements

One of our tech experts can come out to your site to gather all of the required measurements and instruct your team on how to confirm critical dimensions.

Custom Manufacturing

Once all measurements are confirmed and drawings finalized, our Goshen, Indiana production team will get busy turning your order with great skill, and a great lead time.

Delivery

All parts of the system will be delivered to your job site together to ensure installation can begin (and finish) as soon as your crew is ready.

Installation

Our professional installation team offers a turnkey solution. Our system's quick install time will keep your job site moving toward completion.

Availability of some listed services may be limited by region.

Contact your salesperson for details.







Let's talk about your project,
and make it amazing.

Get 8% off

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Professionals Success Guide

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